We claim:

1. A pharmaceutical formulation comprising an aqueous solution of a pharmaceutically acceptable salt of a compound represented in the general formula (I):

Formula I

wherein, as valence and stability permit,

 $R_1$  and  $R_4$ , independently for each occurrence, represent H, lower alkyl, -(CH<sub>2</sub>)<sub>n</sub>aryl, or - (CH<sub>2</sub>)<sub>n</sub>heteroaryl;

L, independently for each occurrence, is absent or represents -(CH<sub>2</sub>)<sub>n</sub>-, -alkenyl-, -

alkynyl-,  $-(CH_2)_n$ alkenyl-,  $-(CH_2)_n$ alkynyl-,  $-(CH_2)_nO(CH_2)_p$ -, -

 $(CH_2)_nNR_8(CH_2)_{p^-}$ ,  $-(CH_2)_nS(CH_2)_{p^-}$ ,  $-(CH_2)_nalkenyl(CH_2)_{p^-}$ ,  $-(CH_2)_nalkenyl(CH_2)_{p^-}$ 

 $(CH_2)_n$ alkynyl $(CH_2)_p$ -,  $-O(CH_2)_n$ -,  $-NR_8(CH_2)_n$ -, or  $-S(CH_2)_n$ -;

X and D, independently, are selected from -N( $R_8$ )-, -O-, -S-, -( $R_8$ )N-N( $R_8$ )-, -ON( $R_8$ )-, and a direct bond;

Y and Z, independently, are selected from O and S;

E represents NR<sub>5</sub>, wherein R<sub>5</sub> represents LR<sub>8</sub> or an ammonium salt thereof;

R<sub>8</sub>, independently for each occurrence, represents H, lower alkyl, -(CH<sub>2</sub>)<sub>n</sub>aryl, or -

 $(CH_2)_n$ heteroaryl, or two  $R_8$  taken together may form a 4- to 8-membered ring; p represents, independently for each occurrence, an integer from 0 to 3; n, individually for each occurrence, represents an integer from 0 to 5; and q and r represent, independently for each occurrence, an integer from 0 to 2.

2. The formulation of claim 1, wherein Y and Z each represent O.

- 3. The formulation of claim 1, wherein the sum of q and r is less than 4.
- 4. The formulation of claim 1, wherein D represents an aralkyl- or heteroaralkyl-substituted amine.
- 5. The formulation of claim 1, wherein  $R_1$  represents a branched alkyl, a cycloalkyl, or a cycloalkylalkyl.
- 6. The formulation of claim 1, wherein L attached to R<sub>1</sub> represents O, S, or NR<sub>8</sub>.
- 8. The formulation of claim 1, wherein X is included in a ring.
- 9. The formulation of claim 1, wherein XLR<sub>4</sub> includes a cyclic amine.
- 10. The formulation of claim 1, wherein the salt is a chloride, bromide, iodide, succinate, tartrate, lactate, mesylate, or maleate salt.
- 11. The formulation of claim 1, wherein the solution includes a dissolved physiologically acceptable salt.
- 12. The formulation of claim 11, wherein the physiologically salt is sodium acetate.
- 13. The formulation of claim 1, wherein the aqueous solution further includes a solute selected from dextrose, lactose, mannitol, or another polyhydroxylated compound.
- 14. The formulation of claim 1, wherein the aqueous solution has an osmolarity between 200 and 400 mOsm.
- 15. The formulation of claim 1, wherein the solution has a pH in the range of 3 to 6.
- 16. The formulation of claim 1, wherein the formulation is suitable for topical administration.



17. A pharmaceutical formulation comprising an aqueous solution of a pharmaceutically acceptable salt of a compound represented in the general formula (II):



wherein, as valence and stability permit,

R<sub>1</sub>, R<sub>2</sub>, R<sub>3</sub>, and R<sub>4</sub>, independently for each occurrence, represent H, lower alkyl, -

 $(CH_2)_n$ aryl, or  $-(CH_2)_n$ heteroaryl;

L, independently for each occurrence, is absent or represents - $(CH_2)_n$ -, -alkenyl-, -

alkynyl-, - $(CH_2)_n$ alkenyl-, - $(CH_2)_n$ alkynyl-, - $(CH_2)_n$ O $(CH_2)_p$ -, -

 $(CH_2)_nNR_8(CH_2)_{p^-}$ ,  $-(CH_2)_nS(CH_2)_{p^-}$ ,  $-(CH_2)_nalkenyl(CH_2)_{p^-}$ ,  $-(CH_2)_nalkenyl(CH_2)_{p^-}$ ,  $-(CH_2)_nalkenyl(CH_2)_{p^-}$ 

 $(CH_2)_n$ alkynyl $(CH_2)_p$ -,  $-O(CH_2)_n$ -,  $-NR_S(CH_2)_n$ -, or  $-S(CH_2)_n$ -;

X is selected, independently, from -N(R<sub>8</sub>)-, -O-,  $\{S_-, -(R_8)N-N(R_8)-, -ON(R_8)-, and a direct bond; \}$ 

Y and Z, independently, are selected from O and S,

R<sub>8</sub>, independently for each occurrence, represents H<sub>1</sub> lower alkyl, -(CH<sub>2</sub>)<sub>n</sub>aryl, or -

(CH<sub>2</sub>)<sub>n</sub>heteroaryl, or two R<sub>8</sub> taken together may form a 4- to 8-membered ring;

M is absent or represents L, -SO<sub>2</sub>L-, or -(C=O)L-;

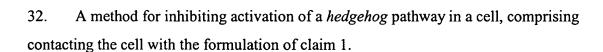
p represents, independently for each occurrence, an integer from 0 to 3;

n, individually for each occurrence, represents an integer from 0 to 5; and

q, r, and s represent, independently for each occurrence, an integer from 0 to 2.

18. The formulation of claim 17, wherein Y and Z each represent O.

- 19. The formulation of claim 17, wherein the sum of q, r, and s is less than 4.
- 20. The formulation of claim 17, wherein at least one of  $R_1$ ,  $R_2$ , and  $R_3$  includes an aryl group.
- 21. The formulation of claim 17, wherein XLR<sub>4</sub> includes a cyclic diamine.
- 22. The formulation of claim 17, wherein X is included in a diazacarbocycle.
- 23. The formulation of claim 17, wherein R<sub>1</sub> represents a branched alkyl, a cycloalkyl, or a cycloalkylalkyl.
- 24. The formulation of claim 17, wherein L attached to R<sub>1</sub> represents O, S, or NR<sub>8</sub>.
- 25. The formulation of claim 17, wherein the salt is a chloride, bromide, iodide, succinate, tartrate, lactate, mesylate or maleate salt.
- 26. The formulation of claim 17, wherein the solution includes a dissolved physiologically acceptable salt.
- 27. The formulation of claim 26, wherein physiologically the salt is sodium acetate.
- 28. The formulation of claim 17, wherein the aqueous solution further includes a solute selected from dextrose, lactose, mannitol, or another polyhydroxylated compound.
- 29. The formulation of claim 17, wherein the aqueous solution has an osmolarity between 200 and 400 mOsm.
- 30. The formulation of claim 17, wherein the solution has a pH in the range of 3 to 6.
- 31. The formulation of claim 17, wherein the formulation is suitable for topical administration.



- 33. A method for inhibiting activation of a *hedgehog* pathway in a cell, comprising contacting the cell with the formulation of claim 17.
- 34. A method for treating or preventing basal cell carcinoma, comprising administering the formulation of claim 1 to a patient in an amount sufficient to inhibit progression of basal cell carcinoma.
- 35. A method for treating or preventing basal cell carcinoma, comprising administering the formulation of claim 17 to a patient in an amount sufficient to inhibit progression of basal cell carcinoma.
- 36. A pharmaceutical formulation comprising an aqueous solution of a pharmaceutically acceptable salt of a compound represented in the general formula (III):

wherein, as valence and stability permit,

 $R_{1}$ ,  $R_{2}$ ,  $R_{3}$ , and  $R_{4}$ , independently for each occurrence, represent H, lower alkyl, -  $(CH_{2})_{n}$  aryl, or - $(CH_{2})_{n}$  heteroaryl;

L, independently for each occurrence, is absent or represents -(CH<sub>2</sub>)<sub>n</sub>-, -alkenyl-, alkynyl-, -(CH<sub>2</sub>)<sub>n</sub>alkenyl-, -(CH<sub>2</sub>)<sub>n</sub>alkynyl-, -(CH<sub>2</sub>)<sub>n</sub>O(CH<sub>2</sub>)<sub>p</sub>-, (CH<sub>2</sub>)<sub>n</sub>NR<sub>8</sub>(CH<sub>2</sub>)<sub>p</sub>-, -(CH<sub>2</sub>)<sub>n</sub>S(CH<sub>2</sub>)<sub>p</sub>-, -(CH<sub>2</sub>)<sub>n</sub>alkenyl(CH<sub>2</sub>)<sub>p</sub>-, (CH<sub>2</sub>)<sub>n</sub>alkynyl(CH<sub>2</sub>)<sub>p</sub>-, -O(CH<sub>2</sub>)<sub>n</sub>-, -NR<sub>8</sub>(CH<sub>2</sub>)<sub>n</sub>-, or -S(CH<sub>2</sub>)<sub>n</sub>-;

X is selected from -N( $R_8$ )-, -O-, -S-, -( $R_8$ )N-N( $R_8$ )-, -ON( $R_8$ )-, and a direct bond; Y and Z, independently, are selected from O and S;

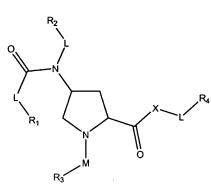
R<sub>8</sub>, independently for each occurrence, represents H, lower alkyl, -(CH<sub>2</sub>)<sub>n</sub>aryl, or -

(CH<sub>2</sub>)<sub>n</sub>heteroaryl, or two R<sub>8</sub> taken together may form a 4- to 8-membered ring; M is absent or represents L, -SO<sub>2</sub>L-, or -(C=O)L-; p represents, independently for each occurrence, an integer from 0 to 3; n, individually for each occurrence, represents an integer from 0 to 5; and q and r represent, independently for each occurrence, an integer from 0 to 2.

- 37. The formulation of claim 36, wherein the sum of q and r is less than 4.
- 38. The formulation of claim 36, wherein R<sub>1</sub> represents a branched alkyl, a cycloalkyl, or a cycloalkylalkyl.
- 39. The formulation of claim 36, wherein XLR<sub>4</sub> includes a cyclic amine.
- 40. The formulation of claim 36, wherein the salt is a chloride, bromide, iodide, succinate, tartrate, lactate, mesylate, or maleate salt.
- 41. The formulation of claim 36, wherein the solution includes a dissolved physiologically acceptable salt.
- 42. The formulation of claim 41, wherein physiologically the salt is sodium acetate.
- 43. The formulation of claim 36, wherein the aqueous solution further includes a solute selected from dextrose, lactose, mannitol, or another polyhydroxylated compound.
- 44. The formulation of claim 36, wherein the aqueous solution has an osmolarity between 200 and 400 mOsm.
- 45. The formulation of claim 36, wherein the solution has a pH in the range of 3 to 6.

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- 46. The formulation of claim 36, wherein the formulation is suitable for topical administration.
- 47. A pharmaceutical formulation comprising an aqueous solution of a pharmaceutically acceptable salt of a compound represented in the general formula (IV):



Formula IV

wherein, as valence and stability permit,

 $R_{1,}$   $R_{2}$ ,  $R_{3}$ , and  $R_{4}$ , independently for each occurrence, represent H, lower alkyl, -  $(CH_{2})_{n}$  aryl, or - $(CH_{2})_{n}$  heteroaryl;

L, independently for each occurrence, is absent or represents - $(CH_2)_n$ -, -alkenyl-, -alkenyl-, - $(CH_2)_n$ alkenyl-, - $(CH_2)_n$ alkynyl-, - $(CH_2)_n$ O $(CH_2)_p$ -, - $(CH_2)_n$ NR<sub>8</sub> $(CH_2)_p$ -, - $(CH_2)_n$ S $(CH_2)_p$ -, - $(CH_2)_n$ alkenyl $(CH_2)_p$ -, - $(CH_2)_n$ alkynyl $(CH_2)_p$ -, - $(CH_2)_n$ -, -NR<sub>8</sub> $(CH_2)_n$ -, or -S $(CH_2)_n$ -;

X is selected, independently, from  $-N(R_8)$ -, -O-, -S-,  $-(R_8)N$ - $N(R_8)$ -,  $-ON(R_8)$ -, and a direct bond;

R<sub>8</sub>, independently for each occurrence, represents H, lower alkyl, -(CH<sub>2</sub>)<sub>n</sub>aryl, or -

(CH<sub>2</sub>)<sub>n</sub>heteroaryl, or two R<sub>8</sub> taken together may form a 4- to 8-membered ring; M is absent or represents L, -SO<sub>2</sub>L-, or -(C=O)L-; p represents, independently for each occurrence, an integer from 0 to 3; and

n, individually for each occurrence, represents an integer from 0 to 5.

48. The formulation of claim 47, wherein R<sub>1</sub> represents a branched alkyl, a cycloalkyl, or a cycloalkylalkyl.

- 49. The formulation of claim 47, wherein at least one of  $R_1$ ,  $R_2$ , and  $R_3$  includes an aryl group.
- 50. The formulation of claim 47, wherein XLR<sub>4</sub> includes a cyclic amine.
- 51. The formulation of claim 47, wherein X is part of a diazacarbocycle.
- 52. The formulation of claim 47, wherein the salt is a chloride, bromide, iodide, succinate, tartrate, lactate, mesylate, or maleate salt.
- 53. The formulation of claim 47, wherein the solution includes a dissolved physiologically acceptable salt.
- 54. The formulation of claim \$3, wherein physiologically the salt is sodium acetate.
- 55. The formulation of claim 47, wherein the aqueous solution further includes a solute selected from dextrose, lactose, mannitol, or another polyhydroxylated compound.
- 56. The formulation of claim 47, wherein the aqueous solution has an osmolarity between 200 and 400 mOsm.
- 57. The formulation of claim 47, wherein the solution has a pH in the range of 3 to 6.
- 58. The formulation of claim 47, wherein the formulation is suitable for topical administration.
- 59. A method for inhibiting activation of a *hedgehog* pathway in a cell, comprising contacting the cell with the formulation of claim 36.
- 60. A method for inhibiting activation of a *hedgehog* pathway in a cell, comprising contacting the cell with the formulation of claim 47.



- 61. A method for treating or preventing basal cell carcinoma, comprising administering the formulation of claim 36 to a patient in an amount sufficient to inhibit progression of basal cell carcinoma.
- 62. A method for treating or preventing basal cell carcinoma, comprising administering the formulation of claim 47 to a patient in an amount sufficient to inhibit progression of basal cell carcinoma.
- 63. A pharmaceutical formulation comprising an aqueous solution of a pharmaceutically acceptable salt of a compound represented by the general formula (V):

$$(R_9)_2NJ_2N$$
 $(R_9)_2NJ_2N$ 
 $(R_7)_7$ 
 $(R_7)_7$ 
 $(R_7)_7$ 

Formula V

wherein, as valence and stability permit,

Y is O or S;

Z' is  $SO_2$ , -(C=S)-, or -(C=O)-;

p represents, independently for each occurrence, an integer from 0 to 3;

n, individually for each occurrence, represents an integer from 0 to 5;

q and r represent, independently for each occurrence, an integer from 0 to 2;

V is absent or represents O, S, or NR<sub>8</sub>;

G is absent or represents -C(=O)- or  $-SO_2$ -;

J, independently for each occurrence, represents H or substituted or unsubstituted lower alkyl or alkylene attached to NC(=Y), such that both occurrences of N adjacent to J are linked through at least one occurrence of J, and

R<sub>9</sub>, independently for each occurrence, is absent or represents H or lower alkyl, or two occurrences of J or one occurrence of J taken together with one occurrence of R<sub>9</sub>,



forms a ring of from 5 to 7 members, which ring includes one or both occurrences of N;

- R<sub>5</sub> represents substituted or unsubstituted alkyl (branched or unbranched), alkenyl (branched or unbranched), alkynyl (branched or unbranched), cycloalkyl, or cycloalkylalkyl;
- R<sub>6</sub> represents substituted or unsubstituted aryl, aralkyl, heteroaryl, heteroaralkyl, heterocyclyl, heterocyclylalkyl, cycloalkyl, or cycloalkylalkyl, including polycyclic groups; and

R<sub>7</sub> represents substituted or unsubstituted aryl, aralkyl, heteroaryl, or heteroaralkyl.

- 64. The formulation of claim 63, wherein Y and Z are O.
- 65. The formulation of claim 63, wherein the sum of q and r is less than 4.
- 66. The formulation of claim 63, wherein at least one occurrence of J is part of a heterocyclic ring having from 5 to 8 members.
- 67. The formulation of claim 63, wherein R<sub>5</sub> represents a branched alkyl, cycloalkyl, or cycloalkylalkyl.
- 68. The formulation of claim 63, wherein R<sub>6</sub> includes at least one heterocyclic ring.
- 69. The formulation of claim 63, wherein R<sub>7</sub> represents a phenyl alkyl.
- 70. The formulation of claim 63, wherein the salt is a chloride, bromide, iodide, succinate, tartrate, lactate, mesylate, or maleate salt.
- 71. The formulation of claim 63, wherein the solution includes a dissolved physiologically acceptable salt.
- 72. The formulation of claim 71, wherein physiologically the salt is sodium acetate.



- 73. The formulation of claim 63, wherein the aqueous solution further includes a solute selected from dextrose, lactose, mannitol, or another polyhydroxylated compound.
- 74. The formulation of claim 63, wherein the aqueous solution has an osmolarity between 200 and 400 mOsm.
- 75. The formulation of claim 63, wherein the solution has a pH in the range of 3 to 6.
- 76. The formulation of claim 63, wherein the formulation is suitable for topical administration.
- 77. A method for inhibiting activation of a *hedgehog* pathway in a cell, comprising contacting the cell with the formulation of claim 63.
- 78. A method for treating or preventing basal cell carcinoma, comprising administering the formulation of claim 63 to a patient in an amount sufficient to inhibit progression of basal cell carcinoma.
- 79. A pharmaceutical formulation comprising an aqueous solution of a pharmaceutically acceptable salt of a compound represented by the general formula (VI):

$$(R_9)NJ_2N$$
 $N$ 
 $R_7$ 
 $VR_5$ 

Formula VI

wherein, as valence and stability permit,

Y is O or S;

Z' is  $SO_2$ , -(C=S)-, or -(C=O)-;

p represents, independently for each occurrence, an integer from 0 to 3;



n, individually for each occurrence, represents an integer from 0 to 5;

V is absent or represents O, S, or NR<sub>8</sub>;

G is absent or represents -C(=O)- or  $-SO_2$ -;

- J, independently for each occurrence, represents H or substituted or unsubstituted lower alkyl or alkylene attached to NC(=Y), such that both occurrences of N adjacent to J are linked through at least one occurrence of J, and
- R<sub>9</sub>, independently for each occurrence, is absent or represents H or lower alkyl, or two occurrences of J or one occurrence of J taken together with one occurrence of R<sub>9</sub>, forms a ring of from 5 to 7 members, which ring includes one or both occurrences of N;
- R<sub>5</sub> represents substituted or unsubstituted alkyl (branched or unbranched), alkenyl (branched or unbranched), alkynyl (branched or unbranched), cycloalkyl, or cycloalkylalkyl;
- R<sub>6</sub> represents substituted or unsubstituted aryl, aralkyl, heteroaryl, heteroaralkyl, heterocyclyl, heterocyclylalkyl, cycloalkyl, or cycloalkylalkyl, including polycyclic groups; and

R<sub>7</sub> represents substituted or unsubstituted aryl, aralkyl, heteroaryl, or heteroaralkyl.

- 80. The preparation of claim 79, wherein Y and Z are O.
- 81. The preparation of claim 79, wherein at least one occurrence of J is part of a heterocyclic ring having from 5 to 8 members.
- 82. The preparation of claim 79, wherein R<sub>5</sub> represents a branched alkyl, cycloalkyl, or cycloalkylalkyl.
- 83. The preparation of claim 79, wherein  $R_6$  includes at least one heterocyclic ring.
- 84. The preparation of claim 79, wherein  $R_7$  represents a phenyl alkyl.



- 85. The formulation of claim 79, wherein the salt is a chloride, bromide, iodide, succinate, tartrate, lactate, mesylate, or maleate salt.
- 86. The formulation of claim 79, wherein the solution includes a dissolved physiologically acceptable salt.
- 87. The formulation of claim 86, wherein physiologically the salt is sodium acetate.
- 88. The formulation of claim 79, wherein the aqueous solution further includes a solute selected from dextrose, lactose, mannitol, or another polyhydroxylated compound.
- 89. The formulation of claim 79, wherein the aqueous solution has an osmolarity between 200 and 400 mOsm.
- 90. The formulation of claim 79, wherein the solution has a pH in the range of 3 to 6.
- 91. The formulation of claim 79, wherein the formulation is suitable for topical administration.
- 92. A method for inhibiting activation of a *hedgehog* pathway in a cell, comprising contacting the cell with the formulation of claim 79.
- 93. A method for treating or preventing basal cell carcinoma, comprising administering the formulation of claim 79 to a patient in an amount sufficient to inhibit progression of basal cell carcinoma.

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